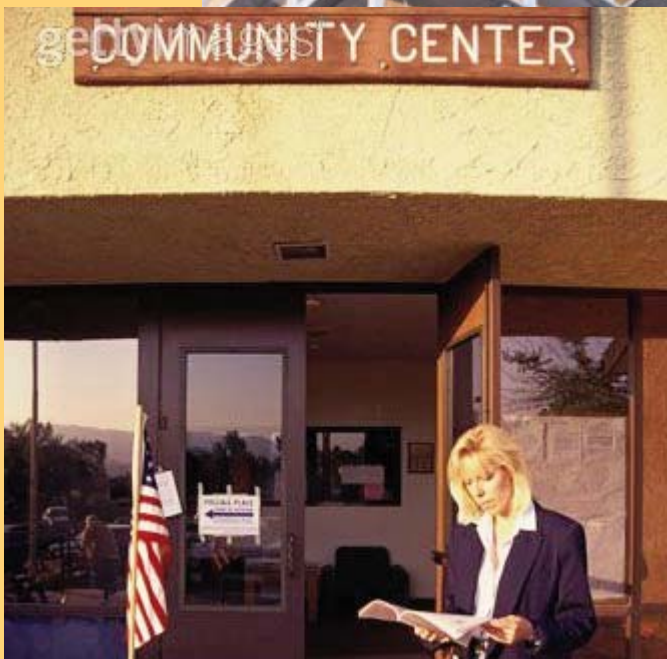


Economic Redevelopment Application Energy Efficiency Projects



Improve your community and save energy with the Economic Redevelopment Program offered by National Grid. Through this specialized program, projects that create additional benefits to the community may qualify for additional incentives. Projects are measured on community and/or economic impacts, creation of affordable housing and more.



Economic Redevelopment Helps Communities Save Energy and More

National Grid offers funding for energy efficiency projects that not only provide excellent energy saving opportunities but also have a strong community and/or economic impact. Financial support is based on the natural gas therm savings as well as broader project benefits such as number of people served through community programs, jobs created or preserved, development of affordable housing and more.

Projects must be located in designated economic redevelopment areas within National Grid's gas territory. The qualifications for Economic Redevelopment Areas vary by state. Please see the table for more information. Incentives are available at up to 50% of the project cost to a maximum of \$100,000.



Follow these steps to participate

- (1) Score your project on the score sheet.
- (2) Provide back-up narrative or supporting documentation for all project points scored.
- (3) Complete the application form.
- (4) Include supporting documents described on application form.



What is an Economic Redevelopment Area?

Economic redevelopment areas are economically distressed regions where state governments offer incentives, such as tax breaks, in an effort to attract new businesses to the area. These measures aim to create jobs and stimulate revitalization within areas of need. These areas are called Economic Target Areas in Massachusetts, Empire Zones in New York and Enterprise Zones in Rhode Island. Since there are no state-designated economic redevelopment areas in New Hampshire, the program is open to any project in National Grid's gas territory.

Massachusetts Economic Target Areas Located in National Grid Gas Territory

Abington	Brewster	Dudley	Jamaica Plain	Medford	Sandwich
Allston	Brighton	Eastham	Lancaster	Merrimac	Spencer
Amesbury	Burlington	East Boston	Leominster	Orleans	Waltham
Ayer	Charlestown	Essex	Lowell	Quincy	Wareham
Barnstable	Chatham	Everett	Lunenburg	Revere	Warren
Beverly	Chelmsford	Falmouth	Lynn	Rockland	Webster
Billerica	Chelsea	Gloucester	Malden	Rockport	West Brookfield
Boston	Clinton	Haverhill	Manchester	Roslindale	West Roxbury
Bourne	Dennis	Hingham	Marlborough	Roxbury	Weymouth
Boxborough	Dorchester	Hull	Mashpee	South Boston	Yarmouth
Braintree	Dracut	Ipswich	Mattapan	Salem	

More information and a listing of the 11 criteria can be found at
<http://www.mass.gov/?pageID=ehedhomepage&L=1&L0=Home&sid=Ehed>

New York Empire Zones Located in National Grid Gas Territory

Brookhaven	Fulton	North Brooklyn (Navy Yard)	Staten Island - North Shore
East New York	Islip	Southwest Brooklyn	Staten Island - West Shore
Far Rockaway	Nassau County	South Jamaica	Suffolk County

More information can be found at
http://www.nylovesbiz.com/Tax_and_Financial_Incentives/Empire_Zones/default.asp

For questions call the Zone Coordinator for your area. A listing can be found at
http://www.nylovesbiz.com/pdf/Zone_Coordinators.pdf

Rhode Island Enterprise Zones Located in National Grid Gas Territory

Cranston	East Providence	Port of Providence	Providence	West Warwick
Central Falls/Lincoln	Pawtucket/Lincoln	Portsmouth/Tiverton	Warren/Bristol	Woonsocket/Cumberland

More information can be found at
<http://www.riedc.com/business-services/enterprise-zones>

For questions call the Point of Contact for your area. A complete listing can be found at:
http://www.riedc.com/files/EZ_Local_Points_of_Contact_2007.pdf

Economic Redevelopment Application Form

The Economic Redevelopment Program provides additional incentives, beyond standard rebate levels, for projects that not only create natural gas savings but also have strong economic or community impacts.

Each project must incorporate gas energy efficiency measures and must score points in Economic, Community Impact or the Affordable Housing sections to qualify. A narrative or back-up documentation must be provided for all points scored.

Standard incentive amounts are calculated through an audit performed by National Grid's Efficiency Experts or via an approved engineering study. Additional Funding through this Economic Redevelopment Program is scaled based on a point system. Projects accepted into the program receive funding equal to 1.5 to 3.5 times the standard rebate offer. All awards are capped at up to 50% of project cost or \$100,000.

Project Score Sheet

Category	Value	Project Score
Community Impact		
At the project site, the number of people served daily through community on-site or outreach programs		
<50 people	1	
50 to 100 people	2	
>100 people	3	
Revitalization of a blighted area	3	
Economic Impact		
Completed project results in 5-10 new jobs	1	
Completed project results in 11-30 new jobs	2	
Completed project results in 30+ new jobs	3	
Completed project results in job preservation	3	
Project creates economic growth through job training	2	
Affordable Housing		
At least 20% of units for people within 80% of area median income	1	
At least 20% of units for people within 60% of area median income	2	
At least 20% of units for people within 40% of area median income	3	
At least 20% of units for people within 20% of area median income	4	
Building Innovations		
Use of innovative natural gas technologies such as cogeneration, double effect chilling, fuel cells, etc. or solar thermal	3	
Incorporating sustainable practices at project site	1	
Building to a LEED certifiable standard or pursuing whole building design	2	
Pursuing LEED certification	3	
Public Relations		
National Grid will be able to participate in press events	1	
National Grid will be recognized permanently at the site via plaque, donor wall, signage	2	
	Total Score	

Economic Redevelopment Application Form

Customer/Facility Name _____ Account # _____

Address _____ City _____ State _____ Zip _____

Contact Name _____ Phone _____ Email Address _____

New Construction National Grid Representative _____

Please Pay Rebate To: Tax ID Number must be provided for payment.

Payee Name _____ Payee Tax ID # _____

Address _____

City _____ State _____ Zip _____

Customer Signature _____ Customer Name (Please Print) _____ Date _____

Please include the following:

- Description of business or sponsoring organization.
- General project description and scope of work or relevant sections of RFP requesting engineering services.
- Score your project on reverse score sheet.
- Back-up narrative or supporting documentation for all project points scored.

Send this completed application along with supporting documents to:

National Grid Efficiency Experts c/o RISE Engineering
1341 Elmwood Avenue
Cranston, RI 02910
800-843-3636

Where did you hear about this program?

- SALES REP HEATING CONTRACTOR ENERGY AUDITOR EQUIPMENT SUPPLIER TRADE SHOW
 PRINT ADVERTISING INTERNET RADIO/TV OTHER

National Grid Economic Redevelopment Application Terms & Conditions

- 1. Funding through the Economic Redevelopment Program** - Subject to these Terms & Conditions, National Grid ("the Company"), through its contractual vendor, will pay rebates to eligible National Grid customers when approved projects are completed.
- 2. Changes in the Economic Redevelopment Program** - National Grid reserves the right to close or alter the Program at any time.
- 3. Customer Eligibility** - National Grid customers are eligible if they are firm tariff gas customers on a qualifying commercial rate code and they are directly responsible for the payment of the National Grid energy bills for the facility in which they do business. Completed applications must be received by 12/31/2008.
- 4. Pre-Approval Process** - Funding through the Economic Redevelopment Program must be approved, in writing, by National Grid and/or National Grid's representative in advance. Customers wishing to participate must submit a completed Economic Redevelopment Program Form along with appropriate supporting documentation. Customers will be notified in writing via a commitment letter of approved funding through the Program, and the approved rebate amounts.
- 5. Post-Study Verification** - Grants for completed projects will be paid at the sole discretion of the Company. If the Company determines that the measure recommendations were not consistent with Program guidelines and applicable state and local code requirements, it may require that the project be modified before making any payments. The cost of such modifications is the responsibility of the Customer.
- 6. Energy Efficiency Improvements** - (a) The Program will only pay rebates for pre-approved energy efficiency improvements as specified in an offer letter sent to the customer. There will be no rebate payments for substitute measures unless the substitute is approved by the Program in writing and in advance of installation. (b) All installations must be installed in conformance with state and local code requirements and by properly licensed contractors.
- 7. Grant Amounts** - The Company will provide incentives for approved Economic Redevelopment projects equal to as much as 50% of the cost of the project cost up to a maximum grant of \$100,000.
- 8. Proof-of-Cost of Energy Efficiency Measures** - The Customer must submit copies of all invoices or a schedule of values itemizing all the costs of all energy efficiency upgrades. In addition, the Company may request any other reasonable documentation or verification of the date of completion or the cost to the Customer of the measures for which the Program provided funding. The documentation shall be provided with the submission of this application.
- 9. Payment** - The Company intends to make rebate payments to eligible customers within 45 days of satisfactory work verification.
- 10. No Warranties** - (a) The Company does not endorse, guarantee or warrant any particular contractor, manufacturer or product. (b) The Company does not make any representation of any kind regarding the results to be achieved by the recommended measures or the adequacy or safety of such measures.
- 11. Limited Scope Review** - The scope of review by the Company and of the measure recommendation is limited solely to determining whether grants are payable. It does not include any kind of safety or code review, and should not be relied upon as one.
- 12. Payments Assignable to a Third Party** - (a) The Customer may request that the Program grant be paid directly to a third party by so indicating on the front of this application. (b) If no payment choice is made, the Company will send the payment to the Customer directly at the address indicated in this Application.
- 13. No Tax Liability to the Company** - The Customer shall be responsible for any tax liability which may be imposed as a result of receipt of the rebate by the Customer.
- 14. Contractor Insurance** - The Company is not responsible for any damage that may be caused as a result of an installation of any recommended measure. It is the responsibility of the customer to select Contractors who carry appropriate insurance coverage.

National Grid is one of the largest investor-owned energy companies in the world. In the US, we serve nearly 5 million electric and 3.4 million gas customers in Massachusetts, New Hampshire, New York and Rhode Island. Save energy and money with our award-winning efficiency programs. **Visit thinksmarthinkgreen.com.**